



KIM DORMAN

VICE PRESIDENT OF SALES

Kim Dorman currently serves as Vice President of Sales at Emerge, where she leads business development and customer relationship initiatives focused on staffing, direct hire, and talent optimization solutions.

With over four years at Emerge, Kim has played a key role in expanding the company's workforce development offerings and strengthening client partnerships nationwide, driving growth through a consultative sales approach.

Before joining Emerge, Kim spent more than 30 years at Kelly Services, where she developed deep expertise in business development and leadership, managing high-performing teams and overseeing operations in Western New York. She also served as Director of Business Development at HR Works, a human resource management consulting firm.

Kim is based in Buffalo, NY, and brings a wealth of experience in staffing and talent acquisition, combined with a strong commitment to client success and team leadership.
